Phase 1: **Procurement:**

Q. Is there joint funding from the CCG’s?

North East, West and Mid CCGs currently contribute to the accommodation pathway. We are currently in discussion with the CCGs to confirm the funding for this 2 year period.

If any of the CCGs decide not to fund going forwards this will impact on the volume of services we can commission.

Q. How do we change the contract monitoring so that it is meaningful?

We will be moving to measuring outcomes and recovery.

We recognise that there will be learning for all of us on how to do this and what is meaningful to measure. We would like to hear views from the market on this topic.

We also need to recognise that in order to control the budget and manage placements there will be a need for additional management information.

We would like this to be as streamlined as possible as we appreciate that this sometimes takes a considerable amount of time to compile.

We will be working with successful providers to agree the measures and frequency of reporting.

Q. Are the time frames too small for Performance Indicators to be collected?

No – because the successful suppliers will need to take over existing packages and these people have already been receiving support.

We also envisage “move on” will be more personalised, the support should be more intensive and some people will be supported to recover more quickly.

Q. Service users decide their own outcomes? Will this work?

The new services will need to offer personalised, outcome focused services and meet the needs of the individual. Therefore the solution offered by suppliers needs to achieve this. We also want more service users to be reporting that they had more choice and control over decisions.
Q. Has there been any scoping to match any of the outcomes as per the outcome measures slide to the adult social care model.

Our assumption is this question refers to “The Adult Social Care Outcomes framework” and yes these outcomes clearly link back to both this document and the Care Act. We will update the matrix to make this clearer.

Q. Supporting people with complex needs, need good skilled workforce which costs money.

We have tried to recognise this within the pricing model. Exact rates still to be confirmed.

Q. It’s likely that most people will need waking nights support. Does this mean that waking night support is included in the 16-20 hour support? 

Within the placement process we would try to match service users who required night support to services that have this in place. On top of the basic support there are individual support hours (16-20 hours). If we needed to place a service user in a scheme with no night support we would have to pay additional hours so that the service user needs can be met

Q. Physical designs of some properties are not suitable for waking night support or for intensive support, this will be a barrier for some providers in accepting all referrals.

We will look at individuals and match them to the best placement for them to achieve their outcomes as best as we can.

Please see draft specification 6.7 for Grounds for refusal of adults.

Q. Will there be exclusion between substance misuse? Or Arson?

No – all of these service users would be included. Suppliers need to look at the individual and carry out an appropriate risk assessment. Discussions can take place regarding individuals and any concerns.

Q. How many intensive enablement beds are you looking for across the whole of Essex?

This is still to be confirmed. The draft information on numbers can be found within the specification at heading 7 – volume
This represents a reduction in the current number of placements by 5 to reflect the voids that we have been carrying.

Q. Do we know how many SUs the trust have on rehabilitation wards?

Sorry no we do not have this information at this time. Part of the Phase 1 solution is about getting greater clarity on levels of need and shape of the Phase 2 solution.

Do we need to deliver the services in the properties you have stated?

Our preferred solution is that yes you would need to deliver in the current properties. Because this is only a 2 year contract and we want minimal disruption for the service users currently receiving the service within these properties who any new supplier will need to take on as part of the contract transition process.

We don’t want to totally rule out alternative properties but any tenders submitted on this basis would need a very clear strategy and timescales for implementation.

Phase 2 : Long term model

Q. Has any thought been given as to how this would work in practice?

ECC have been engaging with the market for some time and met with a number of suppliers individually and at market engagement events in 2017. The feedback we have had has been positive in that the direction of travel is correct.

The finer detail of how this model will work will be designed as part of the procurement process which we envisage will be a light touch competitive dialogue.

We still welcome feedback from suppliers on the model and how they see this could work in practice.

We will be running events during the year to talk to providers further about the long term vision.

Q. Is there joint funding from the CCG’s?

We are in discussion with the CCGs in terms of the longer term model and what funding arrangements will be.

Q. Is there any potential to join health and housing together?
Yes there are opportunities and we are currently engaging with the City, Borough and District councils as part of the process.

Q. Will the design of the long term model be complete in quarter 3 - 2018/19?

We will have a concept by this stage but the detailed design will take place as part of the procurement process which we currently envisage as being a light touch competitive dialogue.

You will see in the timeline within the presentation that a significant length of time has been allowed for this engagement with the market.

Q. In terms of development of different housing options the timescales given are too tight for long term procurement?

The procurements are a phased approach. We would not expect the final delivery model to necessarily be in place on day 1 of the new contract. We welcome supplier feedback on how this could work in practice.

Q. Is the contract on an annual basis?

No – we recognise that to make the changes that we need will require investment and therefore contracts need to be long enough for suppliers to be able to make this investment and recover the investment monies. We would be interested to hear from the market your views on what contract length is required to make this proposition attractive and the reasoning behind your answer.